

Renewable Energy Project Finance



Overview

Are you a natural negotiator? Are you able to find common ground with multiple groups and varying interests? Renewable Energy Projects don't come cheap. It takes large amounts of borrowed capital to build a project, which is generally paid off once the project is operational and generating regular revenue. Are you ready to get projects off the ground and turn ideas into reality?



Roles and Responsibilities

As with any Project Finance Career, your role depends on what side of the table you are sitting. If you want to build a renewable energy project, your job is to prove to potential investors that your project is viable and that you will be able to return their initial investment, with interest. If you represent the investors (often a large company or fund), you must determine whether you think the proposal is feasible and assess the risks involved. Generally, both sides want to make the project happen. It comes down to determining how much money is required, at what interest rate it will be borrowed at, and what the repayment timeline will be after project completion.

Skills: Interpersonal, Negotiating, Written and Verbal Communication, Accounting, Problem Solving, Teamwork

Personal Interests: Business, Finance, Environment, Technology, Sustainability, Infrastructure, Power Generation

Salary: starting is \$70,000/year, senior positions as high as \$160,000+/year, opportunity for bonuses

Work Environment: Office, Field/Site Visits, Sometimes High Stress and Pressure when Negotiating

Education and Experience: University Degree in Economics, an MBA or CPA Designation may be required for career progression